

Our Vision

To provide technology solutions that exceed our clients' expectations while finding new and innovative ways to protect the environment and build on our Sustainability Plan.

Our Priority Topics



Sustainability Strategy Fundamentals

Vision ▪ Goals ▪ Prioritization ▪ Executive Sponsorship & Employee Engagement ▪ Company Sustainable IT Procurement Plan ▪ Integrating Sustainability into proposals (RFPs) to win business ▪ Sustainability Training
▪ Sustainability Communications & Reporting



Planet

Office Recycling




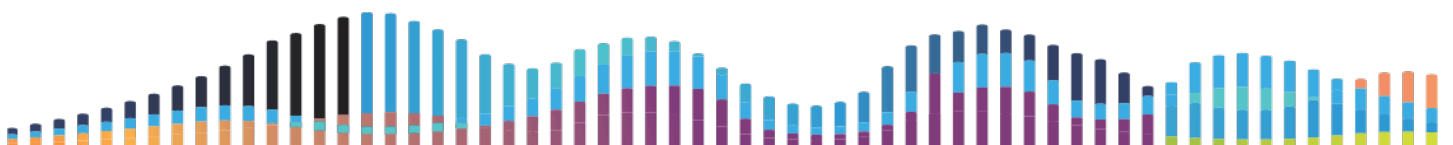
Sustainability as a Business Opportunity

Sustainability as a Business Opportunity Training



Sustainability Strategy Fundamentals

Initiative	Specific partner goal	Status
<p>Executive Sponsorship & Employee Engagement</p> <p>Ensure executive sponsor(s) support sustainability and employee engagement</p>	<p>Executive Goals: Due Aug.31st, 2022 - Executive call for internal Green Team - Executive review the EEPS annually adding 1 new sustainability initiative -Executive post on social media about the NM Green Team's goals, progress and/or results Employee Goals: Due Aug.31st, 2022 - Establish an internal NM Green -Create an Employee Engagement Plan for Sustainability</p> <p>3 internal/external sustainability-related actions by company leadership (minimum 3 total)</p> <p>2 employee engagement actions (minimum 2)</p>	<p> Completed on: 28 September 2022</p>



Company Sustainable IT Procurement Plan

Improve sustainable IT procurement

Goal: Due Aug.31st, 2022 - Darren Livingston & Adam Langstaff will complete relevant trainings - Conduct a Procurement Sustainability Self-Assessment. - Complete action plan spreadsheet with 3 goals to improve procurement process



Completed on:
27 June 2022

Darren Livingston & Adam Langstaff Sustainable IT procurement expert name taking training

3 of Action Plan goals within completed Self-Assessment and Action plan **(minimum 3)**

Integrating Sustainability into proposals (RFPs) to win business

Win business with sustainability by integrating sustainability into customer RFPs and RFIs

Goal: Due Aug.31st, 2022 -5% of sales teams take HP HP Integrating Sustainability into Proposals Helping you to win business training - Close a minimum of 4 deals that leverage sustainability criteria



Completed on:
13 July 2022

5 % of sales team completing training **(minimum 5%)**

4 deals that include sustainability **(minimum 4)**

Sustainability Training

Ensure company employees are trained in sustainability

Goal: Due Aug.31st, 2022 - 30% of employees complete the Sustainability Basics training - 30% of sales team complete the Sustainability Sales Fundamentals training



Completed on:
01 September 2022

30 % of employees take the Sustainability Basics training **(goal must be 30% or more)**

30 % of sales team take Sustainability Sales Fundamentals training **(goal must be 30% or more)**

Sustainability Communications & Reporting

Communicate and disclose progress on sustainability journey to internal and external stakeholders

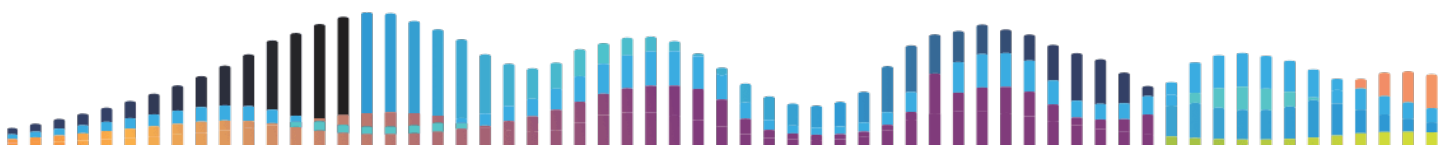
Goal: Due Aug.31st, 2022 External: 1. Create a sustainability page on the company website 2. Update the website once before August 2022 3. Publish at least one social media post on Amplify Impact or company Sustainability Initiatives Internal: Send 3 internal emails detailing: 1. the new Sustainability Plan, 2. the Sustainability section on the company website and 3. the development of the NM Green Team.



Completed on:
29 September 2022

3 of external sustainability-related communications per year **(minimum 3)**

3 of internal sustainability-related communications per year **(minimum 3)**





Sustainability as a Business Opportunity

Initiative	Specific partner goal	Status
<p>Sustainability as a Business Opportunity Training</p> <p>Further develop your company sales team's skills to win business by leveraging sustainability with HP Sustainability Intermediate Sales Training</p>	<p>Goal: Due Aug.31st, 2022 - 10% sales team complete the Sustainability Intermediate Sales Training</p> <p>10 % of sales team completing training (minimum 10%)</p>	<p>✓ Completed on: 11 July 2022</p>



Planet

Initiative	Specific partner goal	Status
<p>Office Recycling</p> <p>Implement office recycling program, including hosting an e-waste drive</p>	<p>Goal: Due Aug.31st, 2022 - Create 2 NEW internal waste-management activities - Organize an annual e-waste drive</p> <p>2 office waste management related activities (minimum 2 per year)</p> <p>1 e-waste drives (minimum 1 per year)</p>	<p>✓ Completed on: 27 June 2022</p>

